



Prime Bank Limited

a bank with a difference

Facility Management Division

Prime/HO/FMD/ATM/2016/6110

March 09, 2016

Sub: Request for Quotation (RFQ) for Supply and installation of suitable Anti skimming and PIN Shield Device for ATM Terminal.

Dear Sir,

Please know that Prime Bank Limited intends to purchase suitable Anti skimming and PIN Shield Device for ATM Terminal. Currently we have following ATMs of different brands and models across the country.

Table A:

S/N	Brand Name	Model	No. of ATM
1	Diebold	Opteva 510	30
2	Diebold	Opteva 529	10
3	NCR	Persona S77	10
4	NCR	Selfserv22e	70
5	Wincor	Procash 280	50

For this purpose, we are inviting you to submit financial offer along with technical specification of your product in your letterhead pad using following format:

S/N	Product Description	Brand & Model	Qty.	Unit Price in Taka	Total Price in Taka
1	Suitable Anti Skimming for ATM Terminal (As mentioned above Table A)	Please Mention	170 (One Hundred and Seventy)		
2	Suitable PIN Shield Device for ATM Terminal (without Wincor) (As mentioned above Table A)	Please Mention	120 (One Hundred and Twenty)		

Terms & Conditions:

1. Delivery & Installation:

- A. From ready-stock as and when required for the time period not less than 06 months.
- B. The supplier will deliver & install the products to the Bank's selected location (anywhere in the country). No additional cost will be paid by the bank for transportation.

2. Payment: Payment will be made within 30 (Thirty) days from receipt of bill from the Supplier. Payment will be made as per the following terms and conditions:

- A. 90% of the unit price will be paid after satisfactory installation of the equipment & subsequent certification of concern division.
- B. Remaining 10% of the unit price will be paid to the Supplier after 06 (Six) months satisfactory operation of the equipment.
- C. Bank will deduct VAT & AIT as per govt. rules.

3. Pricing: All quoted price should include delivery, installation, configuration cost VAT, TAX, etc if any.

4. Validity of the Rate: The quotation rate and other terms and conditions should cover a period of 06(Six) months for the date of submission of RFQ.

5. Warranty: 01 (year) Full warranty. During this period, the vendor shall repair any kind of defects including replacement of any parts at its own cost or replace the equipment if necessary.

6. Support Level: The Supplier shall provide immediate response either by phone, e-mail, and fax or by person to any of the Purchaser's queries related to support and service.

7. The supplier should have experience of supplying Anti skimming and PIN Shield Device in commercial Bank/any reputed organization (Proper evidence need to be submitted)



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8. Paper & Documents: The supplier should have submitted the following paper & documents:

- A. Valid Registration/ownership document, VAT & TIN certificate, up-to-date Trade License, and up-to-date Bank Solvency Certificate.
- B. Distributorship or Sole Distributorship certificate.
- C. Copies of work-order(s) and performance certificate(s) of execution of same work with different commercial Bank/MNC.

6. Technical specification: Technical specification is attached herewith. Bidder's response will be filled up by participant companies.

A. Technical Specifications for Suitable Anti Skimming Devices:

Specification		Bidder's Response
Brand	Any renowned brand	
Model	Please mention	
Country of Origin/Assemble	Please mention	
Features	a) Solution must have a proven track record of installations in financial sector.	
	b) Solution must use Jamming technology and protection needs to be against digital, analogue and stereo skimming attacks.	
	c) Solution must have multiple jammers feature to protect against skimming.	
	d) Solution should support optional feature such as Surface Detection which can detect the presence of skimming devices in the card entry slot area.	
	e) Solution should support optional feature such as Tilt and vibration protection to protect against skimming attacks on main/pre-head and detects drilling or cutting of the fascia.	
Warranty	01 Year Full warranty	
Delivery time	1 week (Ready stock)	

B. Technical Specifications for PIN Shield:

Specification		Bidder's Response
Brand	Any renowned brand	
Model	Please mention	
Country of Origin/Assemble	Please mention	
Features	a) Solution must have a proven track record of installations in financial sector.	
	b) PIN Shield must be able to hide the PIN pad of the ATM in such a way that only the customer can view it while entering PIN.	
Warranty	01 Year Full warranty	
Delivery time	1 week (Ready stock)	

7. Earnest Money: An earnest money of 2% (Two) of the bid value to be submitted with the quotation along with the financial offer.

8. After going through the terms & conditions, if you are interested to participate in the bidding process:

A. Please submit your proposal (Technical & Financial offers in separate envelopes) in your company's letterhead pad as per format given in this page and signature of your company's authorized representative and must be submitted at the tender box of our office on 20.03.2016 from 10:30 am to 3.00 pm. No quotations shall be dropped before or after this time period.

B. Please return this letter with signature of authorized signatory and seal of the company as proof of acceptance of the terms & conditions.



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9. The Authority reserves the right to modify the terms and conditions as mentioned above, accept or reject any or all of the proposals or may divide the works amongst the participants without assigning any reason whatsoever.

Thanking you.

Saif-Ul Alam Md Al-Amin
Vice President & Head